QUEST ENGINEERING INC.

JUNE, 2016

DEALER REPORT

THE LATEST FROM QUEST ENGINEERING

ASAP VS. RUSH ORDERS

A successful project is important for your customer, your dealership, and the manufacturer supporting your project. It is essential that we at Quest provide you with the materials required to complete the project. We have refined two processes for expediting products through manufacturing, to better serve you and your customers.

ASAP ORDER

An ASAP Order is intended to provide a minimal amount of product to complete an order, or provide a minimal amount of product replacement due to installation mishaps.

An ASAP Order is limited to $500 net value, and up to 2 assembled products (cabinets); mainly intended for a filler or panel that was not cut properly at install. The product will be ready in 5 to 7 business days. Please see attached ASAP Order Procedure for more specifics.

RUSH ORDER

A Rush Order is intended to provide a minimal amount of product required in an expedited time frame; product will be manufactured approximately 7 business days sooner than the standard lead time.

A Rush Order is limited to $2000 net value, and can include both assembled and non-assembled products. The product will be ready in 15 business days and subject to a 25% upcharge. Please see attached Rush Order Procedure for more specifics.

REVISED CATALOG

Our CABnX Residential catalog has been in use now for 3 months. We have found a few errors and are currently in the process of making revisions to make product communications clearer. These revisions will be complete by the end of June and available in both a digital download and print version. Please contact Shelly Hagen, CABnX Product Manager, with any catalog requests: shelly@questcabinets.com or 262-423-4507 direct.

Sincerely,

Chris Lefeber
President/CEO